



AFRIKA KOMMT! 2025-2027

An Initiative of German Industry for Future Leaders from Africa

Overall remarks: AK is a fellowship position I.e Alongside making meaningful contributions, the primary focus is on your professional development and learning.

Profile Name: Low- and middle-income countries (LMICs) Healthcare Access (“SHAPE”) Program Facilitator

Company: ID: AK14_Merck_03	Merck / Healthcare	
Education:	<ul style="list-style-type: none"> Preferred candidate: medical doctor; or master's degree in relevant subject such as health economics, health policy, global health, public health, innovation management, sustainability, community development, etc. <p>(Note: relevant professional experience can substitute such preferred educational background. Relevant bachelor's degree is the minimum requirement.)</p>	
Professional Experience:	<ol style="list-style-type: none"> 1. Assessment of country health care systems to identify main gaps in policy, access and affordability 2. Development and implementation of projects to expand health access and equity for underserved patients in LMICs, ideally centered around medicines or diagnosis tools 3. Good understanding of LMIC and global health market drivers, and how access project (encamposing a combination of accessibility, advocacy and affordability solutions) can support their development 4. Local or regional market access and pricing working experience 5. Successful internal (commercial function, controlling, etc.) and external stakeholder engagement (e.g., third-party partner, MoH, NGOs, etc.) 	
Maximum years' experience needed: (This should co-relate to the planned tasks/activities)	Graduate / work experience 1-4y	Other (explain the reason and specify)
	<input checked="" type="checkbox"/>	
Additional Qualifications:	<p>Experience in:</p> <ol style="list-style-type: none"> 1. Excellent communication skills (written and spoken) in English; French language skills will be a plus 2. Excellent cross-cultural communication skills and ideally experience in cross-country development or healthcare initiatives in Africa; previous experience working in other regions than Africa or at international environment is not required 3. Optional but preferred: experience in ppt, excel and other digital tools 4. Optional but preferred: foundation knowledge about market access and pricing; health economics; or public health 	
Country Focus:	<ul style="list-style-type: none"> All nationalities, preferrably from underserved communities in a low-income or low-middle-income country in Africa <p>(note: understanding of the reality of these communities and able to propose and develop solutions to address unmet needs for these communities)</p>	
Division / Location / Department:	<p>Division / Sector: Healthcare Sector Department: Global Value Demonstration, Market Access & Pricing (GVAP) / Strategy, Pricing & Analytics (SPA) Team Location: Darmstadt</p>	
Planned Tasks & Activities:	<ol style="list-style-type: none"> 1. Evaluate health systems to identify the main health access hurdles, such as accessibility, policy and/or affordability 	

	<ol style="list-style-type: none"> 2. Collaborate with various functions (such as commercial, medical, public affairs, market access, etc.) at country, region and global levels, to co-create proposals addressing key hurdles. The proposal usually include defined goals (number of patients, health system performance, etc.), risk identification and mitigation strategy development, prioritised approaches, and business case financials 3. Support and monitor project implementation to ensure alignment with the agreed objectives, KPIs, etc. 4. Identify opportunities to scale up high-impact approaches and potentially work cross-functionally to design and launch global access and affordability initiatives based on such approaches 5. Develop strategy based on best practices and learnings 6. Collaborate with country / region colleagues to identify and facilitate partnerships with local healthcare organizations, NGOs, and government agencies to enhance program reach and effectiveness 7. Identify and promote innovative solutions and best practices from other countries / regions that could be adapted to improve access in target areas 8. Assist in developing monitoring and evaluation frameworks to assess program outcomes and ensure alignment with strategic goals 9. Assist in new equitable pricing strategy development 10. Support health economic analysis, access & pricing analysis, etc. to prepare for the launch of new medicines to address unmet needs in global health
<p>Remarks:</p>	<p>The candidate may spend a few days or weeks in one or several African countries (e.g., Kenya, Uganda, Cameroon, Ivory Coast, etc.) to support the local team for ideation and/or execution</p> <p>Other business travels may be required as part of this global role, such as to other European countries or the US</p> <p>Expected skills as key words: health economic analysis, market access & pricing analysis, health policy, change management, development of business cases, project management, innovation management, Microsoft Teams among other Microsoft Office tools, etc.</p>