



AFRIKA KOMMT! 2022-2024

An Initiative of German Industry for Future Leaders from Africa

Candidate Profile: Mechanical / Electrical Engineer

Company:	Voith Hydro	
Education:	<ul style="list-style-type: none"> • Successfully graduated studies in Engineering (Master degree) • Field of study: Mechanical Engineering / Electrical Engineering / Power Generation / Renewable Energy or comparable studies 	
Professional Experience:	<ul style="list-style-type: none"> • Several years of professional experience in markets like Renewable Power Generation / Energy or specific Hydropower • Basic experience in Sales or Business Development, ideally gained in power industry or other industries with complex products / project structures • Knowledge about commercial conditions and financing structures • Experience working successfully within various cultures • Intercultural competencies, Team worker and experienced working in a diverse team 	
Additional Qualifications:	<ul style="list-style-type: none"> • Interest in Power Generation / Renewable Energy • Open minded and affinity for technical sales • Language skills: <ul style="list-style-type: none"> ○ French: native speaking ○ English: mandatory ○ Portuguese: optional • Microsoft Office (Excel, Word, Power Point) • Self motivated and creative • Values based on legality and compliance-conformity • Basic experiences in agile methods (Design Thinking, Scrum etc.) 	
Division / Department, Place:	<p>The assignment will be in the African Sales Team of the Voith Hydro Division based in Heidenheim (Germany). Voith Hydro is part of the Voith Group and a leading full-line supplier as well as trusted partner for equipping hydropower plants. Voith Hydro develops customized, long-term solutions and services for large and small hydro plants all over the world.</p>	
Assignment / Area of Activity:	<p>You get an insight working in an international organization developing hydropower projects in Africa – from Small Hydro to Large Hydro Sales and business development strategies for Hydropower solutions in the African market</p>	
Remarks:	<p>We are planning to further grow our market in Africa and want young professionals to be part of this development.</p>	
Preferred Nationality:	<p>French Speaking Africa</p>	