




# AFRIKA KOMMT! 2022-2024

An Initiative of German Industry for Future Leaders from Africa

## Candidate Profile: Product Advisory and Partner Success Specialist

<b>Company:</b>	<b>SAP SE</b>	
<b>Education:</b>	Bachelor's or Master's degree in Computer Science, applied sciences or related fields. Preferred field(s): Computer Science or Business Administration	
<b>Professional Experience:</b>	<ul style="list-style-type: none"> <li>• Experience in technical business software / services consulting or other technical customer facing roles</li> <li>• Experience in applying Design thinking or similar methods</li> <li>• Delivering professional workshops or other externally facing events</li> <li>• Computer skills:               <ul style="list-style-type: none"> <li>○ Experience in MS Office &amp; collaboration tools like MS Team or Zoom</li> <li>○ Experience in Mentimeter, Qualtrics or Mural is a plus</li> <li>○ Programming skills are a plus</li> </ul> </li> </ul>	
<b>Additional Qualifications:</b>	<ul style="list-style-type: none"> <li>• Interest in business applications in particular SAP SuccessFactors</li> <li>• Strong can-do attitude with a proven track record of delivering results</li> <li>• Quick learner with strong analytical and communication skills</li> <li>• Well organized team player with good networking capabilities</li> <li>• Language skills: fluent and proficient writing skills in English</li> </ul>	
<b>Division / Department, Place:</b>	<p>The Product Advisory and Partner Success Team, part of SuccessFactors product management, provides solution-oriented guidance on implementing and extending SuccessFactors' HR Cloud products addressing time-to-value. We achieve our goal by creating leading industry best practices in the form of Implementation Design Principles (IDPs) and SAP Best Practice packages. Our assets are delivered by us and others thru channels like hackathons, webinars, conference sessions, SAP Learning Journeys, and newsletter. We collaborate with our peers in product management, key partners, and SAP professional services addressing prevalent challenges as well as provide input to product roadmap decisions.</p>	
<b>Assignment / Area of Activity:</b>	<p>Being part of the German team interacting with teammates located in China, India, USA, and UK, you will be performing activities like:</p> <ul style="list-style-type: none"> <li>• Create IDPs and SAP Best Practice packages including technical artifacts like configuration and coding samples addressing e.g.:               <ul style="list-style-type: none"> <li>○ SAP Work Zone – The new Digital Workplace experience</li> <li>○ Accelerate the transition to the Cloud and how to leverage the new Opportunity Marketplace solution to drive business transformation</li> <li>○ How to build integrations to become an intelligent enterprise and reduce the operational and support costs</li> </ul> </li> <li>• Identify best practices while working with internal / external experts by applying Design Thinking and other methods</li> <li>• Verify (hands-on) best practices proposals using SuccessFactors</li> <li>• Deliver SAP Learning Journeys, newsletters, workshops, hackathons, and webinars related to best practices</li> <li>• Support managing and optimizing internal &amp; external processes</li> </ul>	

<b>Remarks:</b>	SAP SuccessFactors solutions are cloud-based HCM software applications that support core HR and payroll, talent management, HR analytics and workforce planning, and employee experience management. The suite – now called SAP SuccessFactors Human Experience Management (HXM) Suite – provides individualized experiences that keep employees happy, productive, and engaged. Launched in 2001 and part of the SAP family since 2012, SAP SuccessFactors solutions are used by over 200 million users in 200+ countries and territories around the world.
<b>Preferred Nationality:</b>	South Africa, Kenya, Nigeria