




AFRIKA KOMMT! 2022-2024

An Initiative of German Industry for Future Leaders from Africa

Candidate Profile: Manager Service Development TT-IN in AF

Company:	Bosch Industriekessel GmbH	 BOSCH
Education:	Industrial Engineer or Mechanical Engineer or Electrical engineer or likewise (technical affinity and background with strong willingness to learn)	
Professional Experience:	Experience in dealing with customers, ideally in the investment good industry, Analytical & structured thinking, ideally in development of sales and service concepts	
Additional Qualifications:	Strong entrepreneurial mindset, high level of customer orientation, technical, Strong communication skills, fluent in English, Charismatic leadership skills	
Division / Department, Place:	Training in the strategic sales & after sales department for industrial boilers in Gunzenhausen; later in the Thermotechnologic sales department in Morocco	
Assignment / Area of Activity:	Development and Implementation of Service Business Solutions for Thermotechnic Industrial in Afrika (ARR : Trainings , Audits ...) Analyzing market and customer requirements and develop future service solutions/products Interface to TT-IN Service HQ in Gunzenhausen, Germany and close collaboration with Sales Champion in AF Development and establishment of mid-term sales planning to boost regional service teams Customer oriented marketing and communication, e.g. social media, etc. Support service team build up, training and career development Implement standard service processes incl. safety requirements	
Remarks:	Great opportunity for a very committed personality to build and expand the after-sales business in Africa. Do you want to make a career in a great team and be successful? Then you are right with us!	
Preferred Nationality:		