




# AFRIKA KOMMT! 2021-2023

An Initiative of German Industry for Future Leaders from Africa

## Candidate Profile

<b>Company:</b>	<b>SAP</b>	
<b>Education:</b>	Business administration (Economic Sciences), Natural Sciences Bachelor or Master's degree or equivalent education	
<b>Professional Experience:</b>	<ul style="list-style-type: none"> <li>• 1 – 2 years professional experience working in Finance &amp; Administration (F&amp;A) or Sales and Deal support related roles in IT industry.</li> </ul>	
<b>Additional Qualifications:</b>	<ul style="list-style-type: none"> <li>• Quality focus</li> <li>• Teamwork &amp; Collaboration</li> <li>• Communication &amp; Presentation Skills</li> <li>• Mature, self-motivated, and flexible in terms of working arrangement</li> <li>• Strong can-do attitude with a proven track record of delivering results</li> </ul>	
<b>Division / Department, Place:</b>	The Field Finance organization is a trusted and recognized business partner community who is providing leadership, service, and insight in all F&A related activities e.g. Commercial, Controlling, Order-to-Invoice (O2I), Records-to-Report, Cash Collection, Tax, etc. The Field Finance organization provides comprehensive support to Sales and other internal stakeholders with focus on quality, time, service orientation and adherence to compliance requirements.	
<b>Assignment / Area of Activity:</b>	<ul style="list-style-type: none"> <li>• The role of Commercial Business Partner has a very strong commercial focus and is embedded in the commercial area. He/she works closely with the sales teams and often takes one key role in deal approval coordination, advising on deal structure, providing pricing information, identifying risk and revenue recognition issues and finding practical commercial solutions to meet the needs of the business while keeping the compliance matters at the highest level of standards.</li> <li>• An essential part of the job is actively supporting the commercial process, together with the other subject matter experts involved, such as Legal, Revenue Recognition and Pricing, Contracting, O2I, Tax, Controlling and Governance, Risk and Compliance.</li> </ul>	
<b>Remarks:</b>	The position can rotate between Commercial and Controlling or other Finance & Administration related tasks and departments.	
<b>Preferred Nationality:</b>	South Africa	